

Kwalu®

Virtually Indestructible™

To paraphrase the noted environmental activist, Paul Hawken: “...take no more than you need, do not harm life or the environment, make amends if you do, leave the world better than you found it...”

In this age of ever-depleting natural resources, we at Kwalu have chosen the path less traveled. Our holistic approach to environmental stewardship takes into account the impact of our products on every aspect of the environment, and starts by focusing on the materials we use.

The United States Environmental Protection Agency and its Science Advisory Board recently ranked indoor air pollution among the top five environmental risks to public health. With Americans increasingly spending up to 90% of their time indoors, **Internal Air Quality** is a significant issue.

According to the American Lung Association, new wooden furnishings have been found to be among the major contributors to internal air pollution. This is due to the varnishes and lacquers which release Volatile Organic Compounds (VOC's) and formaldehyde.

Because we use a high-impact resistant polymer finish to produce our products, they do not release VOC's. Our products preserve the internal air quality of your facility, so that it remains free of the harmful volatile organic pollutants that

varnished wood products release.

And because the finish on all Kwalu products is renewable, there is no need for the messy and hazardous sanding and refinishing that wood maintenance entails. Long-term, this reduces the exposure of maintenance staff and those living and working within your facilities to hazardous chemicals.

At our manufacturing facilities, we ensure the safe disposal of chemicals. One of our manufacturing facilities is even located in a residential community!

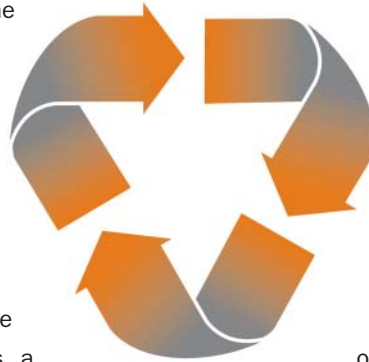
Many Kwalu products contain between 10% and 40% **recycled content**.

In addition, the product itself can be recycled at the end of its useful life. We are constantly striving towards reducing virgin materials, and make use of recycled products whenever possible.

In keeping with our philosophy to tread lightly on the earth, a percentage of our annual profits is donated to restoring the natural environment. In partnership with our vendors and customers, we're working hard to guarantee the loan from our children.

In addition, the company offers an environmental/recycling discount in the event that you wish to return the product directly to us instead of recycling it yourself. The discount would be applied to your next purchase of Kwalu products.

Each day, we strive to leave our world a little better than we found it. Won't you join us?



Treat the earth well. It was not given to you by your parents. It was loaned to you by your children.

– Kenyan Proverb



“QUA-lew” – think “QUA” for QUALITY...

Reflecting the company's early South African roots, “Kwalu” is derived from the Xhosa word for “bamboo” – known for its resilience, durability, flexibility and eco-friendly properties. These same qualities have driven our company and products to become world leaders in the healthcare, institutional, government, hospitality and education markets.

Kwalu has been manufacturing stylish, virtually indestructible products since 1984. For two decades, we have been active partners in problem-solving industry-wide furniture and wall protection complaints.

We give you our word

Our passionate commitment to durable, sustainable products places us at the forefront of innovation. Our focus on design ensures that you will not have to compromise on elegance or comfort. We back our commitment with a 10-year warranty on construction and finish, because we know that first impressions are lasting ones.

Manufactured and assembled entirely within the US, our wood-grained seating, casegoods, tables and wall protection systems offer a repairable, non-toxic finish.

Add to this the possibility of custom colors, insert and inlay designs, and dimensions tailored to suit your needs, and you begin to understand what we mean by complete customer satisfaction. But don't take our word for it, visit our website to hear from our customers.

Innovation

Our mainstay is an innovative spirit. You will find evidence of this philosophy in every product that we produce. Our fast-paced, dynamic team of professionals is constantly striving to improve products, pioneer new technologies, and conquer the daily challenges that our customers face. Our goal is to assist you in achieving a more cost-effective furnishing solution.

Markets

At Kwalu, we believe in the power of individual choices. Your unique needs and special concerns are the result of your experiences, and they govern your furniture and wall protection choices. We don't want to change that. Instead, we prefer to address your problems and meet your challenges head on.

Over the years, we have assisted thousands of customers in the following market segments: Long Term Care; Acute Care; Cruise Lines; Healthcare; Lodging; Assisted Living; Food Service; Hospitality; Country Clubs; Government; College; Restaurants and Food Courts; Institutions and Special Needs.

The way forward

The past two decades have seen us celebrating many triumphs. We recently added a new factory of 30,000 sq. feet to cope with the demand for durable casegoods, tables and wall protection that share the low-maintenance qualities of our seating. Our focus on environmental concerns, our emphasis on staying on the cutting edge of technology, and our innovative mix and match designs have made us world-renowned for comfortable, durable furniture and wall protection. Visit us at kwalu.com.

Start with integrity and innovation. Combine that with a customer-focused strategy, and you cut straight to the heart of Kwalu.

David Horwitz, Chairman
Michael Zusman, CEO

